

Operational Architecture That Makes Performance Durable.

Archway Advisory Group deploys governance frameworks, PMO architecture, and operational control systems into Fortune 1000 and PE-backed portfolio companies. Engagements are scoped, structured, and outcome-accountable.

\$500M–\$600M

P&L OWNED

\$125M+

EBITDA GENERATED

89

CONSULTING ENGAGEMENTS

\$1B+

TAX CREDIT EXPOSURE

14

IRS AUDIT PROCEEDINGS

80%

TRIR REDUCTION

27%

PEAK GROSS MARGIN

\$200M+

CAPITAL PROJECTS

THE PROBLEM ARCHWAY SOLVES

Most Operational Problems Aren't Strategy Problems — They're Architecture Problems.

The governance systems aren't installed. The KPI frameworks aren't investor-aligned. The PMO doesn't have teeth. Performance is real, but it isn't durable. Archway exists to close that gap — designing and installing the operational architecture that makes results repeatable, reportable, and transferable. Every engagement is scoped to a defined deliverable set. No open-ended retainers. No slide decks without systems behind them.

SERVICE LINES

01

Governance Framework Installation

PE portfolio companies · Post-acquisition integration · Rapid-growth platforms

Designs and installs the full governance architecture: KPI systems aligned to investor underwriting requirements, capital discipline protocols, board reporting structures, and risk escalation frameworks.

\$35,000–\$75,000

3–6 months

02

PMO & Program Architecture

Enterprise transformation · Multi-workstream capital initiatives

Builds the program management infrastructure complex initiatives require: governance structure, workstream accountability frameworks, milestone cadences, protocols, and executive reporting systems.

\$45,000–\$90,000

4–9 months

03

Operational Due Diligence Support

Pre-transaction assessment · Post-close integration planning

Structured operational assessment for transaction environments: governance gap analysis, EBITDA quality and durability review, KPI framework evaluation, and integration readiness planning.

\$18,000–\$35,000

4–8 weeks

04

Interim COO / Director-Level Leadership

Leadership gap · Transition period · PE-mandated operational upgrade

Interim executive leadership at the COO or Director level. Full accountability. Defined tenure. Transferable systems on exit. 30/60/90-day assessment, governance and KPI systems installed during tenure.

\$20,000–\$28,000/mo

3–12 months

REPRESENTATIVE ENGAGEMENTS

Real Operational Problems. Real Deliverable Sets. Real Outcomes.

01 Enterprise Governance Framework Installation

Industrial / Oilfield Services · \$500M–\$600M Revenue · Multi-State · PE-Backed
 Managing Director (COO-Equivalent), Full P&L Accountability

27% peak gross margin · \$125M+ EBITDA at 21% margin · 80% TRIR reduction · 50% mobilization compression · Minority recapitalization supported

02 Big 4 R&D Program Governance & Audit Defense

Big 4 Consulting (KPMG) · Multi-Client National Portfolio
 R&D Consulting Engineering Manager, Engagement Lead & Technical SME

\$1B+ aggregate tax credit exposure managed · 53 engagements delivered · 6 IRS audit defense proceedings · 300+ professionals trained on national documentation standard

03 Capital Portfolio Governance & Risk Framework

Multi-Sector — Oil & Gas, Renewable Energy, Infrastructure
 Independent Executive, Capital Program Oversight & Governance

\$150M+ capital portfolios directed · Risk governance and procurement discipline frameworks built · Governance transferred to client organizations on exit

04 National R&D Documentation Architecture

Big 4 Consulting (EY) · Internal Program & Multi-Client National Portfolio
 Senior R&D Engineering Consultant, Program Designer & Delivery Lead

36 engagements delivered — credits up to \$42M · 8 IRS audit defense proceedings · 300+ professionals trained · Documentation architecture adopted as national standard

HOW ENGAGEMENTS ARE STRUCTURED

<p>01</p> <p>Discovery Call</p> <p>30 min · Define the problem, assess fit, discuss scope parameters. No obligation.</p>	<p>02</p> <p>Structured Diagnostic</p> <p>Short-form assessment of governance state. Produces findings summary and recommended scope.</p>	<p>03</p> <p>Scoped Proposal</p> <p>Fixed-fee or milestone-based proposal. Defined deliverable set, timeline, and success criteria.</p>	<p>04</p> <p>Engagement Delivery</p> <p>Structured execution against deliverable milestones. Executive sponsor access required.</p>	<p>05</p> <p>Transfer & Exit</p> <p>All systems and frameworks transferred to client ownership. Engagement closes on delivery.</p>
--	---	---	---	--

ABOUT ZACHARY WINGETT

Zachary Wingett, MBA, MSEM

Founder & Managing Principal · Archway Advisory Group LLC

20+ years of enterprise operations and governance leadership across industrial, energy, and Big 4 environments. Former Managing Director (COO-equivalent) at Oryx Oilfield Holdings with full P&L ownership of a \$500M–\$600M multi-state platform. Big 4 background at KPMG and EY across 89 combined R&D consulting engagements. Available for on-site, hybrid, and remote engagements. Minimum engagement: 4 weeks.

EDUCATION & CREDENTIALS

- Executive MBA
University of Georgia — Terry College of Business
- M.S. Engineering Management
Kennesaw State University
- B.S. Industrial Engineering & Technology
Kennesaw State University
- PMP — Exam Pending
- Lean Six Sigma Green Belt
- M&A Certification
- Change Management Certification
- Generative AI for Leadership
- Private Pilot Certificate
- Instrument & Multi-Engine Rated

Ready to scope an engagement?

Schedule a 30-minute discovery call · meetings.hubspot.com/zachary-wingett · Contact@ArchwayAdvisoryGroup.com